



Virtual Solutions

Web-based, end-to-end support services

Virtual Solutions Real Results



Reduce costs, improve service and protect RMR

Protecting cash flow and reducing operating costs are vital to your business's success. But often, it's a juggling act to add new accounts while serving current customers.

The most successful companies effectively protect RMR, grow revenues and preserve relationships. But how do they do it? Many are turning to Virtual Staff Solutions, the innovative new suite of web-based services from DPS.

Convenient and cost effective

Our concept is that of a "virtual support staff" that is neither impersonal, like a blind call center, nor confrontational like a traditional collection agency. Virtual Staff Solutions can help any company manage its accounts receivable more efficiently and cost effectively than doing it in house. DPS partners directly with your staff to complete routine tasks, enabling you to focus on growing sales and profits. The entire suite is accessible online, there's no software to purchase or applications to install.

Powerful core services that keep you in control

Virtual Staff Solutions was created on the premise that late-paying customers are more likely to respond to a friendly, personal, well-informed representative. The three powerful services comprising the core of the suite include:

#1 – Invoicing and Letter Services

High-volume print-and-mail-outsourcing, electronic invoice presentment and more are available through your DICE Integration at volume-discount pricing.

#2 – Pre-Collections

Working directly through your DICE software, the DPS staff, on your behalf, reminds customers when an expected payment is late. We've developed proven techniques and scripts that clearly but courteously encourage delinquent customers to promptly bring accounts up to date.

#3 – Collections

We utilize the Rephen Law firm for hard to collect accounts that you may have written off. Licensed for collection in all 50 states, their unique approach has consistently proven more effective than traditional agencies.

Optional Payment Processing: If needed, DPS can function as your lockbox center.

What Customers Say

"It's essential that person-to-person contact be made in support of past-due notices with escalating language.

In this area we consider DPS an important strategic partner.

For preserving our recurring revenue base, their Virtual Staff Service offers us a huge savings.

*Jeff Cohen, CPA, CFO
Ackerman Security*

You only pay for results. That's our promise.

DPS Strategic Partners



DICE Corporation, a pioneer in the development of Central Station Monitoring Software, has collaborated with Dragon Payment Systems to provide Dice users with a fully integrated, flexible, scalable, pre-collections program.

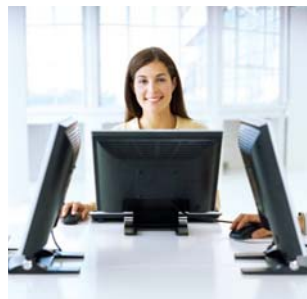


FSSI is a full-service print and mail leader specializing in the design/redesign, production and delivery of high-value, high-impact customer communications.

Rephen Law, P.C.

Rephen Law is a provider of effective hands-on collections of your write off accounts. Rephen's licensed attorneys communicate directly with debtors, thereby enhancing collection results.

Contact DPS today to learn more about these and other available 'Add On' products and services, or to arrange a web demo.



Corporate Headquarters
P.O. Box 244
Cadillac, MI 49601
Phone 231.779.7956
Toll Free 888.285.6131
Fax 231.876.2518
www.dragonpayments.com

Virtual Solutions Real Results

What Customers Say

"DPS is a valuable part of our operation. Their solution is very effective in resolving past-due accounts.

DPS has enabled us to improve service and maximize operational efficiency by allowing us to concentrate on what we do best -- sell and install security systems."

*Sandy Mann,
TSI Security
V.P. Central Station*